

SUGAR CREEK ADMINISTRATIVE BOARD MINUTES

AUGUST 22, 2023

Mr. Gola called the meeting at 6:02 P.M.

PRESENT: Joe Colmone, Greg Gola, Kent Johnson, Claire Kubiesa, Brian McDermott, and
Charlie Van Slyke

ALSO PRESENT: Dave Anderson, Manager, Kevin Goss, Superintendent, and Jean Paprocki,
The Recording Secretary

ABSENT: Kevin Kost

ADDITIONS AND/OR CORRECTIONS TO THE AGENDA

None

APPROVAL OF MINUTES FOR MAY 23, 2023

A motion to approve the minutes for July 25, 2023 was made by **Kent Johnson**
and seconded by **Claire Kubiesa**. All were in favor and the motion passed.

PUBLIC PARTICIPATION:

None

OLD BUSINESS

None

NEW BUSINESS

MANAGER'S REPORT:

August has had record high revenues for greens fee, cart and driving range. With 18 out of 20 playable days which is identical to last year, there were about 50 fewer rounds than last year due to some unpredictable inclement weather and high temperatures. Dave then proceeded to present a 5-year comparison for the green fee/cart revenue along with the average revenue per round for those 5 years illustrating how revenue has increased 45% since 2018 rising from \$388,005 in 2018 to \$561,115 in 2023 with steady increases for each year following 2019. The average revenue per round has increased from \$23.78 per round in 2018 to \$33.39 per round in 2023 showing steady increases except between 2018 and 2019 reaching an increase of almost \$10.00 per round by 2023 which can be attributed not only to the rate increase but the increase in golfers riding instead of walking. There has been an increase of golfers' ridership from 47% in 2018 to 72% currently this season. Consequently, revenue per playable day has increased almost \$2,000 per day beginning at \$3,527 in 2018 to \$5,501 in 2023. The same trend continues with the driving range with record high revenues through August. Year-to-date revenues are up \$16,368, an increase of 14% more than last year. August also marks the beginning of high school golf season with Willowbrook's boys and girls teams and York's girls team using Sugar Creek as their home course for all practices and home matches. Two additional high schools, Timothy Christian and Nazareth High School have been practicing at

Sugar Creek. Banquets include several diverse celebrations including a small wedding reception, baby shower, family reunion and a dance for 12-year-old girls.

SUPERINTENDENT'S REPORT:

The temperature in August has been average with precipitation about 1" below normal while July ended with average temperatures and slightly more rainfall than normal. July's weather promoted good turf growth while soils are now reaching dry levels with the lack of moisture this month. The predicted heat wave will be stressful for turf so monitoring and watering will be necessary to help alleviate this stressful period until the cool weather reappears by the weekend. Kevin included a visual presentation so that the Board could visualize how the course is evolving as the course continues to mature. The project area requires constant monitoring of the vegetation for invasive species, monitoring the elevation of the earthwork for settling and monitoring the tree planting for tree health. One of the positive consequences of this project is the marked increase of wildlife now present on the golf course with numerous pictures of herons and egrets. Other projects included repairing 3 pipe leaks, edging weeding and mulching landscape beds and trees, and working on the 2024 Budget and Capital Plan.

APPROVAL OF FINANCIAL REPORTS:

The Board first considered the Income Statement for Period 7, 2023. **Brian McDermott** highlighted several issues in revenues. He began with saying that our programs are now almost completed reaching 93% of our instruction revenue, slight increases in pro shop sales, while driving range revenues continues to exceed budget. There are no significant changes in expenses. **Brian McDermott** concluded that this year's bottom line is \$30,000 more than last year. At this point, a lengthy discussion ensued about Jr. Golf with questions and concerns about the increase in price and reduction in the length of the camp with many Board members voicing their concerns. The motion to accept the July Income Statement was made by **Joe Colmone** and seconded by **Charlie Van Slyke**. All were in favor and the motion was passed.

NEXT MEETING

The next meeting will be scheduled for Tuesday, September 26, 2023 at 6:00 p.m. where the budget will be discussed.

ADJOURNMENT

A motion to adjourn was made by **Claire Kubiesa** and seconded by **Kent Johnson** and all were in favor. The meeting was adjourned at 7:12 p.m.

Respectfully submitted,